

# GROWTH EQUITY REVIEW

*Second Quarter 2016*

## LIGHT AT THE END OF THE CHUNNEL

### PERFORMANCE COMMENTARY

After a very volatile first quarter with monthly changes in the S&P 500 ranging from +6.8% to -5.0%, the first eleven weeks of the second quarter were distinctive in their ennui. The market began the quarter at 2060 and until June 23<sup>rd</sup> traded in a narrow range of 2119 (+3%) to 2040 (-1%). During the quarter, complacency on the economy set in with the peak of the inventory correction behind and prospects for better second half growth ahead. Rather than repulsed, investors seemed to be oddly entertained by the antics on the domestic political scene. Global and domestic terrorism continued unabated, but the financial markets were inured to its brutality. That was until June 23.

With the vote by the UK to leave the EU, chaos reigned. British political leaders were ousted with no apparent succession, economic pundits cast dire forecasts on the outlook for the UK, EU, and US, and around the world interest rates, currencies and stock markets were epileptic. The initial two day downdraft in the US stock market was -5.4%, providing market historians with ample fodder for dire forecasts. As cooler heads prevailed, the optimists, armed with predictions of new and necessary monetary easing in Europe/UK and potential delays in rate hikes in the US, overcame the pessimists and by quarter end the market had regained almost all of its earlier losses. By June 30, the rally brought the S&P 500 Total Return up 2.5% for the quarter, 3.8% year-to-date and within a few percentage points of its all-time high.

The rather unimpressive gains for the overall market disguised some rather significant internal dispersions and a strong risk-averse bias. For the quarter, defensive stocks rose 5%, while cyclicals were up 2%. For the six months, the gap was even wider at +7% versus +1%. For the six months, value outpaced growth by +6% to +2% and the market favored large-cap (+4%) to small-cap (+2%). Individual industry returns were even wider. For the second quarter, telecommunication and utilities were up 8% and energy +11%. The only negative area was information technology at -2%. Year-to-date, leadership was the same with telecommunications +24%, utilities +22%, and energy +14%. At 0%, technology was the sole industry showing no gain.

	Periods Ending June 30, 2016						
	QTD	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs
Growth Equity Wrap Composite – GROSS*	2.7	1.9	0.5	8.0	8.2	14.4	8.4
Growth Equity Wrap Composite – NET**	2.1	0.8	-1.7	5.7	5.8	12.0	6.3
S&P 500 Total Return Index	2.5	3.8	4.0	11.7	12.1	14.9	7.4
Russell 3000 Growth Total Return Index	0.8	1.1	1.9	12.7	12.0	15.4	8.7

\*Gross performance is presented as supplemental information to the full GIPS compliant presentation which is available upon request.

\*\*Net Returns reflect the highest fee any advisor charges – most advisory clients are not charged the highest fee

Performance figures for periods one year and longer are annualized.

## PORTFOLIO COMMENTARY

**Universal Display (OLED)** appreciated 25% in the quarter based on recognition that the use of OLED's (organic light emitting diodes) is finally expanding and replacing LED's in mobile devices and screen displays. We have owned Universal Display for years in our scientifically driven smaller company portfolio and recently it developed to the point we could invest in it broadly for clients. OLED has a technological advantage in that their light emitting diodes generate greater brightness and clarity than LED's while using significantly less power. We like their business model of developing and then licensing their intellectual property as well. The necessity to build or rebuild our infrastructure is one of our significant investment themes. **Dycom Industries (DY)** is a leader in engineering, building out, and managing network broadband infrastructure. They were a leading performer last quarter and were up another 39% this quarter. **Martin Marietta Materials (MLM)**, also a leading performer in the first quarter, continued its run and was up 21%. Year-to-date the stock is up 41%. MLM, as a provider of aggregate, is a beneficiary of the recognition that we are at last starting to rebuild our infrastructure. **Amazon (AMZN)** was up 21% in the quarter and continues to execute brilliantly on its plan of dominating retail and cloud services. Concerns over economic growth induced investors to look for companies with yield and enduring recurring revenue streams. **Crown Castle (CCI)**, a cell tower REIT, certainly offers both and was up 18%.

Three holdings were down 30% in the quarter; two were airline stocks. **United Continental Holdings (UAL)** and **American Airlines (AAL)** both sold off as the quarter progressed on the rise in energy prices. Fuel is a significant component of cost. The nail in the coffin was the Brexit vote. Investors sold off what were arguably cheap stocks on fundamentals over fears that Brexit would curtail international flights, and the North Atlantic routes are a very profitable aspect for the airline industry. They were down -36% and -31% respectively. We believe they are exceedingly cheap on a longer term basis from a fundamental standpoint. **Infinera (INFN)** was down 32% in the quarter, as they missed earnings estimates for the first quarter and indicated a soft second quarter. We expect demand to build in the second half and next year. The demand driver of need for increased speed at which to transmit data is only growing. The need to update optical networks as data transmission speeds go from 40g to 110g is significant. INFN is exceptionally well positioned to be a primary beneficiary. **Mesoblast (MESO)** was off 55% in the quarter. The stock sold off when its partner in developing a treatment for congestive heart failure (TEVA) gave the rights back to MESO. We are still comfortable holding the stock as they are meeting developmental benchmarks. We see them as a leading player in repairing/regenerating tissue using stem cells. While still in early stages, we think that having one or two companies with "home run" potential fits well within our growth strategy. **Apple (AAPL)** was off -12% in the quarter. We believe this to be a temporary condition as Apple has a new phone out in the fall, which we expect to be a driver of revenues.

## PORTFOLIO ACTIVITY

During the quarter we closed out our holding of **Dish Networks (DISH)**. We also sold one of our positions in health care, **Morphosys (MPSYF)**, and established new health care positions in **Incyte (INCY)** and **Ophthotech (OPHT)**. Both of these companies have had significantly higher valuations but have been subject to the generalized downdrafts of the biotech selloff earlier this year. INCY has a leading position in oncology and OPHT is making significant progress in treating macular degeneration.

We also opportunistically, on relative value basis, added to **Infinera (INFN)**, **IPG Photonics (IPGP)** and **Mesoblast (MESO)** and trimmed holdings in **General Electric (GE)**, **Boeing (BA)**, **Bristol Myers Squibb (BMY)** and **Cisco (CSCO)**. In doing so, we tilted the portfolio slightly towards a more growth bias. The economy continues to muddle along – growing in the neighborhood of 2%. We believe with prospects for a continued tepid economic recovery, investors will begin to pay more of a premium for growth going forward.

## MARKET COMMENTARY

The Brexit vote and the success of the two non-traditional candidates (Trump and Sanders) in the US can be seen as a statement by a meaningful portion of the electorates that the current political and economic policies are not working, that new and maybe even some refurbished old ideas need to be explored.

In the aftermath of the Brexit vote, there have been few if any observers who have felt anything but deep concern; concern over the health of the already fragile global economic and political systems, especially those of Europe. No forecaster has raised the possibility of better future economic growth or pondered a more stable political environment in the Western developed world.

The titles of two recent reports from the macroeconomic research firm Strategas cleverly address some of the underlying issues. “Revenge ON The Nerds” by Daniel Clifton proposed that the middle class, after years of frustration over the profoundly ineffectual policies of the elite intellectual ruling class (both left and right), is rebelling. In “Angry Is The New Hope”, Jason Trennert addresses the frustration and indignation of the populace in their elected officials. President Obama ran using the slogan of “Hope”, and after eight years voters sense little progress has been made. Anger has replaced hope and many are looking for a new type of leadership to restore economic growth.

However, if one steps back from the current anxiety and looks a bit longer term, there may be some very positive repercussions from today's and tomorrow's likely dislocations.

In high school social studies, students get their first taste of economics, "The Economic Triangle," which, because of its simplicity, does not bear the name of a noted Nobel economist. It depicts an economy consisting of three participants: Government, Business, and Labor. The three are supposed to cooperate with “constructive” tension providing for growth. It has been the cornerstone for the unrivaled success of the American economy: the Government's building of the railroads, highway system and electrical grid, while implementing social security, Medicare and Medicaid; Business with scientific discoveries, manufacturing innovations and capital investments; Labor with a strong work ethic and mobility. All three worked to dramatically improve the US's standard of living over the past decades. So, what has gone wrong with the "Triangle" in recent years? Why are Europe and the US stuck with subpar growth and seemingly having only "unconventional" monetary policies as their elixirs?

In the natural and social sciences, constituents have defined life cycles. In economics, they are often depicted by an S Curve, with rapid growth at the embryonic stage, slowing over time to eventual death. Might it be that the "Economic Triangle" is in the later stages of its life? That the

current efforts to stimulate growth will only get unsatisfactory, diminished returns? That the "Triangle's" constructive tension has turned destructive? That the three participants need to reset their priorities and egocentric behaviors?

Does Government need to be smaller and/or more efficient, be more responsive to the needs of the middle class majority, and become less intrusive? Does Labor need to be more responsible for its own education, to rekindle its work ethic, to become more mobile? Does Business need to stop hiding behind the four worst words in capitalism (maximization of shareholder wealth), become more sensitive to income inequality, have greater respect for the environment, and rethink its tax responsibilities?

The pessimists contend that the rising populist desire for change/inclusion will undermine the current somewhat fragile political/economic stability. This heightened uncertainty is, in their eyes, unacceptable and the status quo is preferable. The voters are expressing a different opinion.

The question is where, over time, will the beginnings of this populace movement lead? The system is at an important fork in the road. If Government and Business selfishly turn a blind eye to change, then social unrest and ugly nationalism could follow. If, however, priorities are reset and the constructive tension is restored, then future economic activity can return to its prior rates of growth. If the reformation begins under the tutelage of responsible leaders, it will be positively received by investors and expressed by a higher stock market.



**DISCLOSURES:**

Princeton Capital Management, Inc. ("Princeton") is an independent investment management firm established in 1988. Princeton is registered with the U.S. Securities and Exchange Commission and based in Princeton, NJ.

**Growth Equity Wrap Composite** – (inception date May 2009) representing taxable and tax-exempt equity wrap-fee accounts managed on a discretionary basis according to Princeton's Growth Equity investment strategy without client restrictions for the period(s) indicated. Statistics presented for the period prior to May 2009 are those of the Growth Equity Private Client Composite (inception date August 1989) representing actual separately managed taxable and tax-exempt equity client portfolios managed on a discretionary basis according to Princeton's Growth Equity investment strategy without client restrictions for the period(s) indicated.

Performance results are calculated internally using Advent portfolio accounting software. Accounts are included in each composite and its performance at the beginning of the first full calendar month in which the account is fully reflective of the investment strategy. Performance and index valuations and calculations include cash and cash equivalents and also include the reinvestment of dividends, interest and other earnings and are computed and stated in US dollars. All performance figures for periods one year and greater are annualized. Returns are weighted for the size of each underlying account. Pure gross returns are shown as supplemental information and are stated gross of all fees and transaction costs. Net returns are reduced by the highest wrap fee of 1.6% 1Q09-1Q10; 2% 2Q10-2Q11; 2.25% 3Q11 to current. A private client's return will be reduced by our advisory fees and other expenses a client may incur in the management of the client's portfolio. Our advisory fees are disclosed in our Form ADV 2A. Also, there is a compounding effect of advisory fees over time on the value of a client's portfolio. As an example, the deduction of investment management fees would reduce the annualized return for Core Equity for the five years ended December 2013 from 19.4% to 18.7%. Actual investment advisory fees incurred by clients may vary.

The **S&P 500 Total Return Index** gauges the large-cap U.S. equity market. The **Russell 3000 Growth Total Return Index** is an unmanaged index that measures the performance of the broad growth segment of the US equity universe. These indices are unmanaged and include the reinvestment of dividends and earnings. Inclusion of index information is not intended to suggest that its performance is equivalent or similar to that of the historical investments whose returns are presented or that investment with our firm is an absolute alternative to investments in the index (if such investment were possible). Investors should be aware that the

referenced benchmark funds may have a different composition, volatility, risk, investment philosophy, holding times, and/or other investment-related factors that may affect the benchmark funds' ultimate performance results. Therefore, an investor's individual results may vary significantly from the benchmark's performance.

Performance results, and advisory fees, for individual client portfolios will vary due to the timing of investments, additions/withdrawals of funds, diversification guidelines, length of relationship, and size of positions, among other reasons. Past performance is not necessarily indicative of future returns and the value of investments and the income derived from them can go down as well as up. Future returns are not guaranteed and a loss of principal may occur. Views regarding the economy, securities markets or other specialized areas, like all predictors of future events, cannot be guaranteed to be accurate and may also result in economic loss to the investor. For additional information about the performance of the Growth Equity Wrap Composite or our current fee schedules, please contact Princeton Capital Management.

Any securities listed in this material do not represent all the investments purchased, sold or recommended for client accounts by our Firm and may only be a representative list. Our investments and recommendations may and do change from time to time or at any time. Individual portfolios may have different characteristics due to a portfolio's start date, particular client needs, portfolio manager preferences, or other factors. One should not assume that an investment in any of the listed securities was or will be profitable or equal the performance of the securities listed. Princeton offers to provide a list of all recommendations for the prior one year period on request.

The stocks named as the top or bottom contributors to performance for the period are based on a model portfolio structured to represent the Growth Equity Wrap Composite. Further detail on the contribution to performance calculation, which takes into consideration the weighting of every holding in the representative account, as well as a list showing every holding's contribution to performance for the period, is available by contacting Princeton Capital Management at (609) 924-6867.

Princeton Capital Management claims compliance with the Global Investment Performance Standards (GIPS®).

A full GIPS compliant presentation and/or the Firm's list of composite descriptions can be obtained by contacting the Firm at (609) 924-6867.